Message Text

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P 131110Z SEP 77 FM AMEMBASSY LILONGWE TO SECSTATE WASHDC PRIORITY 1257

CONFIDENTIAL LILONGWE 1506

E.O. 11652: GDS
TAGS: ECON, EGEN, UNCTAD, MI
SUBJ: MULTILATERAL AFFAIRS: COMMODITIES-UNCTAD COMMON FUND
MEETING, NOV 7-DEC2

REF: (A) STATE 179166 (B) STATE 191312 (C) STATE 214220

- 1. GOM DOES NOT PLAN TO SEND A REPRESENTATIVE. (NO ONE ATTENDED MARCH 7-APRIL 1 SESSION AND GOM HAS NO RESIDENT REPRESENTAION IN GENEVA.) MALAWI'S INTEREST IN THE COMMON FUND IS FOCUSED ON FUND'S POTENTIAL TO FINANCE BUFFER STOCKS AS PART OF AN INTERNATIONAL SUGAR AGREREMENT.
- 2. RE REFTEL B PARA 3C, GOM WOULD PROBABLY LISTEN SYMPATHETICALLY TO VIEWS OF U.S. EXPERT. HOWEVER, GIVEN THEIR NON-PARTICIPATION IN MEETING AND LACK OF INFLUENCE WITHIN GROUP OF 77, EXPERT'S EFFORTS MAY BE MORE PRODUCTIVE ELSEWHERE.
- 3. RESPONSIBLITY FOR GOM'S POLICY ON COMMON FUND PRIMARILY RESTS WITH MINISTRY OF TRADE, INDUSTRY AND TOURISM ALTHOUGH DRAFT POSITION PROBABLY CLEARED WITH MINISTRY OF FINANCE AND THE OFFICE OF THE PRESDIENT AND CABINET'S ECONOMIC PLANNING DIVISION. FINAL APPROVAL OF THIS, OR ANY SIGNIFICANT POLICY FORMULATED WITHIN THE GOVERNMENT, IS USUALLY MADE BY LIEF PRESIDENT BANDA. WITHIN MINISTRY OF TRADE, WEDDINGTON C. SALIMA, CHIEF TRADE OFFICER, IS THE COMMODITY EXPERT. AS THE GOM SEES THE COMMON CONFIDENTIAL.

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FUND AS A COMMODITY ISSUE RATHER THAN FINANCIAL ONE, SALIMA PLAYS THE KEY ROLE IN POLICY FORMATION.

4. SALIMA HAS BEEN WITH THE TRADE MINISTRY SINCE 1967
(UNUSUALLY LONG SERVICE IN ONE MINISTRY BY MALAWI STANDARDS) AND IS WELL VERSED IN UNCTAD ISSUES, HAVING ATTENDED THE NEW DELHI AND NAIROBI UNCTAD CONFERENCES. HE IS OUTGOING AND FRIENDLY IN MEETINGS WITH AMERICANS,

ALTHOUGH HE CAN BE LESS FRANK IN DISCUSSIONS ABOUT THE MORE SERIOUS PROBLEMS IN MALAWI'S TRADE PICTURE. AS THE GOM'S REPRESENTATIVE AT THE NEVOTIATIONS ON THE INTERNATIONAL SUGAR AGREEMENT (WHICH ARE OF SIGNIFICANT INTEREST TO MALAWI), SALIMA'S VIEWS ON THE COMMON FUND WILL BE INFLUENCED BY HIS PERCEPTION OF THE FUND'S POTENTIAL UTILITY IN FINANCING SUGAR BUFFER STOCKS.

5. GOM'S CURRENT LIMITED INTEREST IN THE COMMON FUND COULD BE HEIGHTENED IF THE FUND BEGAN TO EMERGE AS A VIABLE INSTITUTION. ALONG WITH SUGAR, MALAWI COULD PARTICIPATE IN INDIVIDUAL COMMODITY AGREEMENTS FOR TEA AND POSSIBLY COTTON.STEVENSON

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Message Attributes

Automatic Decaptioning: X

Capture Date: 01-Jan-1994 12:00:00 am Channel Indicators: n/a

Current Classification: UNCLASSIFIED

Concepts: COMMODITIES, MEETINGS, MEETING DELEGATIONS

Control Number: n/a

Copy: SINGLE Sent Date: 13-Sep-1977 12:00:00 am Decaption Date: 01-Jan-1960 12:00:00 am

Decaption Note: Disposition Action: RELEASED Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW

Disposition Date: 22 May 2009 Disposition Event:

Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1977LILONG01506
Document Source: Conference Confe

Document Unique ID: 00 Drafter: n/a

Enclosure: n/a Executive Order: GS Errors: N/A

Expiration: Film Number: D770331-0531 Format: TEL

From: LILONGWE Handling Restrictions: n/a

Image Path: ISecure: 1

Legacy Key: link1977/newtext/t19770970/aaaachif.tel

Line Count: 74 Litigation Code IDs: Litigation Codes:

Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM

Message ID: eb430548-c288-dd11-92da-001cc4696bcc

Office: ACTION IO

Original Classification: CONFIDENTIAL
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a Page Count: 2
Previous Channel Indicators: n/a

Previous Classification: CONFIDENTIAL
Previous Handling Restrictions: n/a
Reference: 77 STATE 179166, 77 STATE 191312, 77 STATE 214220

Retention: 0

Review Action: RELEASED, APPROVED Review Content Flags: Review Date: 07-Feb-2005 12:00:00 am

Review Event: Review Exemptions: n/a **Review Media Identifier:** Review Release Date: n/a Review Release Event: n/a **Review Transfer Date:** Review Withdrawn Fields: n/a

SAS ID: 1297657 Secure: OPEN Status: NATIVE

Subject: MULTILATERAL AFFAIRS: COMMODITIES-UNCTAD COMMON FUND MEETING, NOV 7-DEC2

TAGS: ECON, EGEN, MI, UNCTAD

To: STATE Type: TE

vdkvgwkey: odbc://SAS/SAS.dbo.SAS_Docs/eb430548-c288-dd11-92da-001cc4696bcc

Review Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 22 May 2009

Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 22 May 2009